SPONSORSHIP and EXHIBITOR OPPORTUNITIES
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General Information

CONFERENCE VENUE: Lyon Convention Centre / Centre de Congrès de Lyon

50 Quai Charles de Gaulle
69463 Lyon Cedex 06

CONFERENCE DATES: From Monday 7th to Friday 11th of September 2020

TUTORIALS: 7th of September 2020

WELCOME COCKTAIL: 8th of September 2020

GALA DINNER: 9th of September 2020

TECHNICAL VISITS: 11th of September 2020

TECHNICAL SECRETARIAT: EPE Association
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INFORMATION: info@epe2020.com
http://www.epe2020.com

OFFICIAL LANGUAGE: The official language of the Conference is English.
Simultaneous translation will not be provided.
Welcome to Lyon

LYON - EUROPEAN CAPITAL OF SMART TOURISM 2019

Along with Helsinki, Lyon has been named ‘European Capital of Smart Tourism’, a title awarded by the European Union to the most innovative and responsible cities in the area of tourism. With its respect for cultural heritage and the environment, as well as its accessibility and creativity, Lyon is an outstanding travel destination!

LYON - HOMETOWN OF ANDRÉ-MARIE AMPÈRE

Born in Lyon on 20 January 1775, André-Marie Ampère was a French physicist and mathematician who was one of the founders of the science of classical electromagnetism, which he referred to as "electrodynamics". He is also the inventor of numerous applications, such as the solenoid (a term coined by him) and the electrical telegraph.

The year 2020 is the bicentenary celebration of the Ampere’s discovery called “Electrodynamics Laws”.

The Musée Ampère is a museum of history of electricity and dedicated to André-Marie Ampère (1775-1836), installed in the house where he spent part of his youth, in Poleymieux-au-Mont-d’Or (greater Lyon).

The museum of electricity tells the story of the scientific and industrial development of electricity demonstrated using instruments and experiments. A collection of equipment dated over a couple hundred years can be admired throughout the museum.

Museum website: http://amperemusee.fr/
LYON - 10 EXPERIENCES TO BE LIVED TO THEIR FULLEST!

Let yourself be enthralled, enjoy yourself, go for a stroll and enrich your culture – Lyon, voted Europe’s Leading City Break Destination by the World Travel Awards, has much to offer! Here are ten experiences in Lyon that are sure to make your stay an amazing and unforgettable one.

1. HOP INTO THE CABLE CAR AND ADMIRE THE CITY FROM THE PANORAMIC VIEWPOINT ON FOURVIÈRE HILL

“To see the city like a local, take the «ficelle», a funicular railway that serves Fourvière hill. Rise above the rooftops, and see if you can recognise the buildings in the tiny city below. In fine weather you can even see the snow-capped Mont Blanc on the horizon!”. The Basilica of Notre-Dame de Fourvière, which has come to symbolise Lyon, overlooks the city from its vantage point high on the hill that goes by the same name. It was built in the 19th century, and its interior decorated with mosaics and gilded features is a constant delight to visitors.

2. WANDER THROUGH THE TRABOULES IN THE VIEUX-LYON AND CROIXROUSSE AREAS

“Have you ever seen a traboule? These passageways are typical of Lyon, and were designed to link two parallel streets by passing through buildings and inner courtyards. They are open to curious visitors in both areas!”. Having witnessed more than 2000 years of history, Lyon’s city centre has been listed as a UNESCO World Heritage site since 1998. There are many treasures for visitors to discover, from the ancient site of Fourvière, to the narrow Renaissance streets of Vieux-Lyon, the silk workshops of the Croix-Rousse and the squares and monuments of the Presqu’île district. Nothing compares to our guided tours to discover all the hidden secrets!
3. CYCLE ALONG THE BANKS OF RHÔNE

“Grab a self-service Velo’v bicycle and head off along the banks of Rhône to discover their bustling, urban atmosphere. Then set off in search of the city’s monuments before enjoying an open-air break on board one of the many barges moored along the river!”

The banks in the northern part of the city will take you to Tête d’Or Park, with its free zoo, lake and botanical garden. This is Lyon’s beating heart and the largest urban park in France, and greatly contributes to the quality of life that has been so well preserved here in this city built on a human scale.

4. ENJOY A QUENELLE (A CREAMED FISH FISH-FLAVOURED SOUFFLÉ) IN ONE OF LYON’S «BOUCHON» RESTAURANTS

“There’s a wide range of specialities to be had in the city’s famous bouchons! Try a Salade Lyonnaise (a salad that includes hard boiled eggs, bacon pieces (or chicken liver) and croutons) or Cervelle de Canut (fromage blanc seasoned with herbs and shallots), and for a truly authentic experience, look out for the «Bouchon Lyonnais» quality label. It guarantees that restaurants prepare their food in keeping with Lyon’s traditions, and regularly serve the classic morning meal known as a «mâchon».”

As the World Capital of Gastronomy and city of the famous chef Paul Bocuse, Lyon offers an incredibly rich range of cuisine thanks to its 4,000 restaurants, and boasts a reputation supported by gastronomic restaurants, talented young chefs devoted to producing creative fare, and century-old brasseries.
5. ENJOY A SUNDAY MORNING APERITIF AT LES HALLES DE LYON PAUL BOCUSE

“Make the most of the early morning hustle and bustle, and get to taste a piece of Saint-Marcellin cheese or Rosette sausage. This covered market will give you the opportunity to buy all the very best local specialities. And why not take some home to share your culinary experience with friends and family!”

Les Halles de Lyon Paul Bocuse is a temple dedicated to gastronomy, and will even take you on a voyage through neighbouring areas to discover their famous terroir products. Because Lyon’s excellent reputation in matters of culinary delights also depends on the quality of its regional products, such as the famous Poulet de Bresse and Beaujolais and Côtes-du-Rhône wines.

6. BE AMAZED BY THE ORANGE CUBE IN THE CONFLUENCE DISTRICT

“Stroll along the Saône to discover the former Port Rambaud with its rehabilitated industrial buildings in contrasting shapes and colours designed by some of the world’s greatest architects. Highly symbolic of this revival is the orange cube by Jakob + MacFarlane, which is a great backdrop for a spot of photography!”

Having been restored to the locals after centuries of industrial activity, the Confluence district is now symbolic of an ecofriendly city firmly focused on the future. Extend your tour to the southern limits of the Presqu’île where the Musée des Confluences features futuristic architecture and invites visitors to go back in time to discover the story of mankind.
7. **TREAT YOURSELF TO A SILK SQUARE IN THE CITY OF THE CANUTS**

“Croix-Rousse is a very old district once inhabited by silk workers known as Canuts. Here you’ll get to discover workshop-boutiques where you can buy a silk scarf at manufacturer’s price, and discover the silk trade, from the weaving process to adornments.”

As a creative city marked by this flourishing industry, Lyon is now also the ideal shopping destination. From the city centre to the shopping complexes, you’ll get to discover a whole host of shops and malls offering a shopping experience that’s 100% Lyon, with luxury products, large department stores and trendy designers.

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8. **LIGHT A TEALIGHT ON THE EVENING OF THE 8 DECEMBER**

“On the 8 December, the inhabitants of Lyon are in the habit of perpetuating a tradition of placing candles on their windowsills. This has even become an unmissable event called the Fête des Lumières (Festival of Lights) that attracts visitors from all over the world for 4 evenings of popular festivities with sights that light up the city.”

The city of Lyon is internationally recognised in this field, and adorns itself with light every night of the year, highlighting its monuments at nightfall to create a romantic and magical atmosphere.

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9. **WALK IN THE FOOTSTEPS OF THE FIRST FILMMAKERS IN RUE DU PREMIER FILM**

“Rue du Premier Film in the Monplaisir district was the setting of the very first film in history entitled «La sortie des usines Lumière». Just a few steps away, in their former family home, you’ll be told about the lives of Auguste and Louis Lumière, and the various stages that resulted in their great discovery: the cinematograph!”

From the works of art in the Musée des Beaux-Arts (Fine Arts Museum) located in an ancient convent to the treasures to be found in the Musée des Tissus (Textile Museum) nestled in a private townhouse, some twenty museums cover a wide range of unique and varied topics. And all are included in the Lyon City Card!
10. SPOT THE CELEBRITIES IN LYON’S FAMOUS MURAL

“The Fresque des Lyonnais Célèbres, a trompe-l’œil reproduction on the façade of a house on the banks of the Saône, pays tribute to 31 local celebrities. With characters such as Antoine de Saint-Exupéry and his Little Prince, and the Lumière brothers, here’s your chance to spot as many as you can.”

In many ways, Lyon resembles an open-air museum, and its murals and trompe-l’œil paintings relate the history of both the city and its inhabitants, lending poetry and an element of surprise to this charming urban landscape.

SUPERGRID INSTITUTE, AN INSTITUTE FOR ENERGY TRANSITION AND HOST OF THE EPE’20 ECCE EUROPE CONFERENCE

SuperGrid Institute is an independent research and innovation centre, dedicated to the development of technologies for the future power transmission system with increased energy efficiency and massive integration of renewable energy resources into the grid.

With the expertise of staff from the industry and academia, SuperGrid Institute has created a unique environment for research; an innovation incubator working at the forefront of HVDC & MVDC supergrid technologies. This year, the company was rewarded for its ambitious intellectual property strategy, ranking first of the top 10 patent applicants in the SME category for 2018 in France.
The institute works on several applied research areas:

- Architectural principles of AC-DC grids;
- Protection & control of AC-DC grids;
- Conversion systems for HVDC & MVDC applications;
- Innovative components for conversion systems;
- HVDC breaking & protection equipment;
- Innovative equipment;
- Monitoring of HVDC equipment;
- Environmentally-friendly breaking technologies;
- Innovative materials;
- Development of flexibility in hydraulic systems.

Its power electronics & converters research programme focuses in particular on developing power electronic technologies to meet the requirements of the future DC grids.

Research covers innovative topologies and controls to build highly efficient MVDC and HVDC power converters, in particular for DC/DC conversion.

1 SuperGrid Institute’s applied technologies in Power Electronics & Converters

To find more information about SuperGrid Institute: [https://www.supergrid-institute.com/](https://www.supergrid-institute.com/)
LYON CONVENTION CENTRE / CENTRE DES CONGRES DE LYON

Lyon Convention Centre / Centre de Congrès de Lyon

50 Quai Charles de Gaulle, 69463 Lyon Cedex 06

Lyon Convention Centre: https://www.ccc-lyon.com/en
AIMS OF THE CONFERENCE

The EPE ECCE Europe conference is the largest in its field, attracting experts from numerous different countries every year to join in the discussions. With the objective to exchange and meet fellow professionals and academics, EPE ECCE Europe conference brings together researchers, engineers, etc. working at the forefront of power electronics technologies. For this type of event, where the future role of power electronics in this ecological revolution will be explored, the EPE ECCE Europe conference is one of the privileged places. There will be the opportunity to discuss a number of subjects during EPE ECCE Europe Lyon 2020, not only during the lecture and poster sessions of the conferences but also at the exhibition, industrial forums and tutorials...

Here in France, the effort to bring about energy transition is at the heart of the country’s objectives and during the 4 days of the conference, we can share our ideas on how to make this objective a reality by discussing key issues surrounding power electronics.

ORGANIZATION AND VENUE

The Power Electronics community will gather in Lyon, France, from 7 to 11 September 2020, to exchange views on research progresses and technological developments in the various topics described hereunder. On Monday 7 September a number of tutorials will be organised and several technical visits are planned on Friday 11 September.

The 22nd Conference on Power Electronics and Applications (and Exhibition), EPE’20 ECCE (Energy Conversion Congress and Expo) Europe is co-sponsored by the EPE Association and IEEE PELS with a specific technical sponsorship of IFAC. It will take place at the LYON CONVENTION CENTER in the Cité Internationale, Lyon.
LIST OF TOPICS

Power electronics is at the heart of the energy transition constituting critical elements for ecology transition which will help to drive our world towards a new economic and social model, a model of sustainable development that renews our ways of consuming, producing, working, and living together to meet the major environmental challenges. Advanced power electronics, with considerations to energy savings, reduced footprint and smart digitalization, will provide a greater boost to renewable energy penetration, to sustainable mobility as well as to energy efficient buildings.

The EPE ECCE Europe conference is the largest in its field, attracting experts from numerous different countries every year to join in the discussions. With the objective to exchange and meet fellow professionals and academics, EPE ECCE Europe conference brings together researchers, engineers, etc. working at the forefront of power electronics technologies. For this type of event, where the future role of power electronics in this ecological revolution will be explored, the EPE ECCE Europe conference is one of the privileged places. There will be the opportunity to discuss a number of subjects during EPE ECCE Europe Lyon 2020, not only during the lecture and dialogue sessions of the conferences but also at the exhibition, industrial forums and tutorials...

On top of the tutorials, lecture and dialogue sessions and technical visits, the organising committees will propose several discussion sessions within the industrial forum as well as special sessions of power electronics related trends. The conference will specifically focus on the following challenging topics:

Tuesday, September 8th 2020: DC grid

Wednesday, September 9th 2020: E-mobility

Thursday, September 10th 2020: Energy digitalization

The conference topics are as follows:

1. POWER ELECTRONICS COMPONENTS AND CONVERTERS

   Topic 1: DEVICES, COMPONENTS, PACKAGING AND SYSTEM INTEGRATION
   1.a. Passive Components
   1.b. Active Devices and Components (Si)
   1.c. Active Devices and Components (Wide Bandgap and other new materials)
   1.d. System Integration, Packaging & Thermal Management
   1.e. Reliability & Life-Time

   Topic 2: POWER CONVERTERS TOPOLOGIES AND DESIGN
   2.a. Modular Multilevel Converters
   2.b. Solid State Transformers
   2.c. Grid Connected Converters
   2.d. Resonant Converters
   2.e. HF Power Converters
   2.f. Wide-Band Gap Power Electronics
   2.g. Modelling and Control
   2.h. Converter Design and Optimisation
   2.i. EMI/EMC in Power Electronics Including HF Phenomena
**Topic 3: MEASUREMENT, SUPERVISION AND CONTROL FOR POWER CONVERTERS**

3.a. Standard and advanced PWM techniques
3.b. Standard and advanced current/voltage/synchronization control techniques
3.c. Estimation, identification and optimization methods
3.d. Measurements techniques, drivers, sensors and state observers
3.e. Condition monitoring

**II POWER ELECTRONICS APPLICATIONS**

**Topic 4: ELECTRICAL MACHINES AND DRIVE SYSTEMS**

4.a. Electrical Machines
4.b. Adjustable speed drives
4.c. High performance drives
4.d. Motion control, robotics, special drives

**Topic 5: RENEWABLE ENERGY POWER SYSTEMS**

5.a. Wind energy systems
5.b. Solar energy systems
5.c. Other renewable energy systems
5.d. Energy harvesting
5.e. Energy storage systems for renewable energy

**Topic 6: GRIDS, SMART GRIDS, AC & DC**

6.a. Power electronics in transmission and distribution systems
6.b. HVDC & FACTS
6.c. Micro-grids
6.d. Smart grids
6.e. Mobile power stations
6.f. Power quality issues and power factor correction techniques
6.g. DC grids including fault coordination and protection
6.h. Hybrid DC circuit breakers (DCCBs)
6.i. Real-time simulation and Mock-ups

**Topic 7: POWER SUPPLIES**

7.a. Low voltage DC power supplies
7.b. High voltage DC power supplies
7.c. Distributed power supplies
7.d. Uninterruptible power supplies (UPS)
7.e. Electronic ballasts and solid state lighting
7.f. Contactless (Wireless) power supply

**Topic 8: ELECTRIC VEHICLE PROPULSION SYSTEMS AND THEIR ENERGY STORAGE**

8.a. Electric propulsion systems for electric vehicles
8.b. Power converters for electric vehicles
8.c. Batteries, active and passive Management Systems (BMS)
8.d. EV’s battery chargers: contact
8.e. EV’s battery chargers: contactless
8.f. Smart charging and V2X
8.f. Standards and regulations

**Topic 9: INDUSTRY SPECIFIC ENERGY CONVERSION AND CONDITIONING TECHNOLOGIES (ECCT)**

9.a. ECCT in the industry (cement, steel, paper, textile, mining, etc…)
9.b. ECCT in aerospace and space applications
9.c. ECCT in rail vehicles
9.d. ECCT in Marine applications (offshore, subsea and deep ocean, and ships)
9.e. ECCT in physics research and related applications
9.f. Pulse applications, including passive components and transducers for power pulses
9. g. Embedded energy systems

**Topic 10: DATA ANALYSIS, ARTIFICIAL INTELLIGENCE, AND COMMUNICATION ISSUES**

10.a. Data analysis applied to Power Electronics and drives systems
10.b. Application of AI to Power Electronics and drives systems
10.c. Communication for Power Electronics
10.d. Wireless control
10.e. Diagnostics
### Facts and figures

#### PARTICIPATION AT PREVIOUS EDITIONS

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PARTICIPANTS - STATISTICS FROM PREVIOUS EPE ECCE EUROPE CONFERENCES

EPE ECCE Europe 2019 - Genova

EPE ECCE Europe 2018 - Riga

EPE ECCE Europe 2017 - Warsaw
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<td>Zurich Instruments AG</td>
</tr>
<tr>
<td>Messtechnik</td>
<td>Power Design</td>
<td></td>
</tr>
<tr>
<td>Hrep &amp; Westcode</td>
<td>Power Electronic Measurements</td>
<td></td>
</tr>
</tbody>
</table>

EXHIBITORS FROM 2011 TO 2019 AT EPE ECCE EUROPE

19
Sponsorship opportunities

Companies or organisations are welcome to sponsor the conference according to the packages listed below (prices excl. VAT). EPE ECCE Europe is the most important Conference in the field and will be THE meeting place for designers, users and engineers, offering the perfect stage for personal relationship between companies and professionals. The Organizing Committee will ensure that all Sponsoring Companies receive the highest recognition in return for their generous support to the Congress.

**Platinum: 50 000 € VAT Excl.**

- **Exclusive package!**
- One exhibition space of 24 m² including (standard package):
  - Carpet
  - Shell scheme (white aluminium wall panels h 250 cm), opening on one or 2 sides depending on position
  - Fascia header board with company name (1 ink, max 20 Letters, company logo not included)
  - Lighting: Electrical plug (1,5 kW) and spotlight (100 W) x 8
  - 4 standard tables
  - 8 standard chairs
  - Waste paper basket
  - Coat hook
  - 8 Exhibitors passes (coffee-break, lunch and welcome party included, gala dinner not included)
  - 1 Vendor session (15 minutes)
- Four EPE ECCE Europe Conference registrations
- Eight visitor tickets for the exhibition (one day visit only)
- Company logo on sponsors page of Conference website and in the final programme: outline as Platinum sponsor
- Logo and advertising document on the proceedings USB stick
- Advertisement in the final programme: 2 full colour pages of an A5 booklet

**Gold: 35 000 € VAT Excl.**

- One exhibition space of 18 m² including (standard package):
  - Carpet
  - Shell scheme (white aluminium wall panels h 250 cm), opening on one or 2 sides depending on position
  - Fascia header board with company name (1 ink, max 20 Letters, company logo not included)
  - Lighting: Electrical plug (1,5 kW) and spotlight (100 W) x 6
  - 3 standard tables
  - 6 standard chairs
  - Waste paper basket
  - Coat hook
  - 6 Exhibitors passes (coffee-break, lunch and welcome party included, gala dinner not included)
  - 1 Vendor session (15 minutes)
- Three EPE ECCE Europe Conference registrations
- Six visitor tickets for the exhibition (one day visit only)
- Company logo on sponsors page of Conference website and in the final programme: outline as Gold sponsor
- Logo and advertising document on the proceedings USB stick
- Advertisement in the final programme: 2 full colour pages of an A5 booklet
Silver: 15 000 € VAT Excl.

✓ One exhibition space of 12 m² including (standard package):
  • Carpet
  • Shell scheme (white aluminium wall panels h 250 cm), opening on one or 2 sides depending on position
  • Fascia header board with company name (1 ink, max 20 Letters, company logo not included)
  • Lighting: Electrical plug (1,5 kW) and spotlight (100 W) x 4
  • 2 standard tables
  • 4 standard chairs
  • Waste paper basket
  • Coat hook
  • 4 Exhibitors passes (coffee-break, lunch and welcome party included, gala dinner not included)
  • 1 Vendor session (15 minutes)

✓ Two EPE ECCE Europe Conference registrations
✓ Four visitor tickets for the exhibition (one day visit only)
✓ Company logo on sponsors page of Conference website and in the final programme and outline as Silver sponsor
✓ Logo and advertising document on the proceedings USB stick
✓ Advertisement in the final programme: 1 full colour page of an A5 booklet

Contributor: 6 500 € VAT Excl.

✓ One exhibition space of 9 m² including (standard package):
  • Carpet
  • Shell scheme (white aluminium wall panels h 250 cm), opening on one or 2 sides depending on position
  • Fascia header board with company name (1 ink, max 20 Letters, company logo not included)
  • Lighting: Electrical plug (1,5 kW) and spotlight (100 W) x 3
  • 1 standard table
  • 3 standard chairs
  • Waste paper basket
  • Coat hook
  • 3 Exhibitors passes (coffee-break, lunch and welcome party included, gala dinner not included)
  • 1 Vendor session (15 minutes)

✓ One EPE ECCE Europe Conference registration
✓ Four visitor tickets for the exhibition (one day visit only)
✓ Logo and advertising document on the proceedings USB stick
✓ Company logo on sponsors page of Conference website and in the final programme and outline as Contributor sponsor

---

<table>
<thead>
<tr>
<th>Packages</th>
<th>Contributor</th>
<th>Silver</th>
<th>Gold</th>
<th>Platinum</th>
</tr>
</thead>
<tbody>
<tr>
<td>Exhibition space</td>
<td>9 m²</td>
<td>12 m²</td>
<td>18 m²</td>
<td>24 m²</td>
</tr>
<tr>
<td>EPE ECCE Europe Conference registration</td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
</tr>
<tr>
<td>Visitors tickets (one day exhibition visit only)</td>
<td>4</td>
<td>4</td>
<td>6</td>
<td>8</td>
</tr>
<tr>
<td>Logo and advertising document on the proceedings USB stick</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Company logo on sponsors page of Conference website and in the final programme</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Advertisement in the final programme: 1 full colour page of an A5 booklet</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Packages</th>
<th>Contributor</th>
<th>Silver</th>
<th>Gold</th>
<th>Platinum</th>
</tr>
</thead>
<tbody>
<tr>
<td>Packages</td>
<td>6 500 €</td>
<td>15 000 €</td>
<td>35 000 €</td>
<td>50 000 €</td>
</tr>
<tr>
<td>VAT excl.</td>
<td>VAT excl.</td>
<td>VAT excl.</td>
<td>VAT excl.</td>
<td>VAT excl.</td>
</tr>
</tbody>
</table>
Exhibition opportunities

Modular booths or spaces of 6 m², 9 m², 12 m², 18 m² or 24 m² are available for rent. You have 2 different types of booth’s option: option 1 or option 2.

### Option 1:

<table>
<thead>
<tr>
<th>Item</th>
<th>Each surface 6 m²</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nude space: only carpet and electrical switchboard included</td>
<td>✓</td>
</tr>
<tr>
<td>Exhibitors passes</td>
<td>2</td>
</tr>
<tr>
<td>(coffee-break, lunch and welcome party included, gala dinner not included)</td>
<td></td>
</tr>
<tr>
<td>Visitors tickets (one day exhibition visit only)</td>
<td>2</td>
</tr>
<tr>
<td>Vendor session (15 minutes)</td>
<td>1</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>2 900 € VAT excl.</td>
</tr>
</tbody>
</table>

### Option 2:

<table>
<thead>
<tr>
<th>Item</th>
<th>Booth of 6 m²</th>
<th>Booth of 9 m²</th>
<th>Booth of 12 m²</th>
<th>Booth of 18 m²</th>
<th>Booth of 24 m²</th>
</tr>
</thead>
<tbody>
<tr>
<td>Carpet</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Shell scheme (white aluminium wall panels h: 250 cm), opening on one or 2 sides depending on position</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Fascia header board with company name (1 ink, max 20 Letters, company logo not included)</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Lighting: Electrical plug (1.5 kW) and X spotlights (100 W)</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>6</td>
<td>8</td>
</tr>
<tr>
<td>Standard table</td>
<td>1</td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
</tr>
<tr>
<td>Standard chairs</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>6</td>
<td>8</td>
</tr>
<tr>
<td>Waste paper basket</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Coat hook</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Exhibitors passes (coffee-break, lunch and welcome party included, gala dinner not included)</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>6</td>
<td>8</td>
</tr>
<tr>
<td>Visitors tickets (one day exhibition visit only)</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>6</td>
<td>8</td>
</tr>
<tr>
<td>Vendor session (15 minutes)</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td></td>
<td>3 200 € VAT excl.</td>
<td>4 800 € VAT excl.</td>
<td>6 400 € VAT excl.</td>
<td>9 600 € VAT excl.</td>
<td>12 800 € VAT excl.</td>
</tr>
</tbody>
</table>

### Others:

<table>
<thead>
<tr>
<th>Item</th>
<th>Price (€)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Extra ticket for lunch per day</td>
<td>TBD + VAT</td>
</tr>
<tr>
<td>Extra visitor ticket (exhibition visit only), per day</td>
<td>204,92 € + VAT</td>
</tr>
<tr>
<td>Extra exhibitor pass</td>
<td>250,00 € + VAT</td>
</tr>
</tbody>
</table>

**3 days access to the exhibition (only), coffee break, lunch and welcome party, gala dinner not included**
Vendor Sessions

The exhibitors have the opportunity to highlight their latest developments and solutions at the Vendor Sessions. They present a unique and much appreciated venue for raising the company’s profile and new developments, products and services. Each company has, included for free in their package, 1 vendor session in the afternoon, on Tuesday and Wednesday, during the dialogue sessions, in the Exhibition. The speaking time within the session is 15 minutes maximum, including questions. You will have the opportunity to show a PowerPoint presentation (10 minutes maximum).

Pay attention that the available time slots are limited and will be allocated on a first come first served basis.

More visibility?

Sponsorship opportunities

Become a Sponsor! More information on pages 20 and 21.

Advertisement Opportunities (Prices excl. VAT)

1  EPE Newsletter
   - Banner (180 x 30 mm) .......................................................... 550,00 EUR
   - Half a page (180 x 135 mm) ................................................... 1000,00 EUR

Discount: -25%
Same type of advertisement in four successive issues (material may be different every time)

2  Advertisement in the final programme (A5 booklet)
   - Full page - full colours ............................................................. 2000,00 EUR
   - Full page - B&W ................................................................. 1000,00 EUR

3  Advertisement on the USB stick (file)
   - Insert on the Conference USB stick ......................................... 1000,00 EUR
   - Logo on opening window of USB stick + insert ...................... 2000,00 EUR

(Order form at the end of the document)
Application and Payment for Sponsorship and Exhibition

**Application**

Please complete the order form (pages 24-26) and return it to the Conference Secretariat as soon as possible or contact them by email to discuss your requirements further.

**Confirmation and Payment**

Every effort will be made to assign the requested space. However, the organisation does not guarantee that the booth requested will be available and/or assigned. Assignments will be made only after receipt of the order form and the appropriate payment (100% of total amount payable upon receipt of the invoice).

Confirmation of your sponsorship and stand space will be mailed to you shortly after.

**VAT (TAX)**

All companies are required to pay VAT at the prevailing rate.

**Cancellation**

In case of cancellation, the total amount paid will be charged as cancellation fees.

**Insurance**

Companies participating in the Conference are required to take out an appropriate insurance (liability insurance), and to send a copy to EPE secretariat.

**Disclaimer**

As from the normal printing delays, in the summer period, the organisers cannot guarantee that the full visibility, as described in the packages will be available for bookings after 15 July. The organisers will make all efforts to propose acceptable alternatives in case the normal service is not available anymore.
SPONSORSHIP APPLICATION

We would like to sponsor at the following level: .................................................................

Company: ..........................................................................................................................

Address: ...........................................................................................................................

Zip Code: ........................................ City: ..........................................................

Country: ..........................................................................................................................

Tel: .................................................................................................................................

E-Mail: ............................................................................................................................

Contact Person: ............................................................................................................

Position: ..........................................................................................................................

Name that should appear on the booth front: .................................................................

<table>
<thead>
<tr>
<th>Packages</th>
<th>Contributor</th>
<th>Silver</th>
<th>Gold</th>
<th>Platinum</th>
</tr>
</thead>
<tbody>
<tr>
<td>Exhibition space</td>
<td>9 m²</td>
<td>12 m²</td>
<td>18 m²</td>
<td>24 m²</td>
</tr>
</tbody>
</table>

Indicate your preferred booth number

An invoice will be sent to you at the mentioned address.
Please fill out the invoice form
* +20% French VAT

On behalf of the Company, I consent and undertake to comply with the exhibition rules and my obligations to exhibit from the moment I sign this contract.

Signature & Company Stamp:

Disclaimer: as from the normal printing delays, in the summer period, the organisers cannot guarantee that the full visibility, as described in the packages will be available for bookings after 15 July. The organisers will make all efforts to propose acceptable alternatives in case the normal service is not available anymore.

This form should be completed and returned as soon as possible to:

EPE Association:
Brigitte Snevers
Secretary General
c/o VUB – IrW – ETEC
Pleinlaan 2
B-1050 Brussels
Phone: +32 2 629 28 20
Fax: +32 2 629 36 20
E-mail: bsneyers@vub.ac.be

Carol Appelmans
Exhibition Manager
c/o VUB – IrW – ETEC
Pleinlaan 2
B-1050 Brussels
Phone: +32 2 629 28 19
Fax: +32 2 629 36 20
E-mail: carol.appelmans@vub.be
EXHIBITION APPLICATION

Company: ..................................................................................................................................................

Address: ..................................................................................................................................................

Zip Code: ......................................................... City: ........................................................................

Country: ..................................................................................................................................................

Tel: ................................................................................................................................................................

E-Mail: ..........................................................................................................................................................

Contact Person: .........................................................................................................................................

Position: ....................................................................................................................................................

Name that should appear on the booth front: ..........................................................................................

Request For Space:

Number of sqm: .............................................. Preferred Booth[s]: .................................................

Option:  1 (surface only, 2 900,00€* each 6 sqm): .......

or 2 (incl. modular booth, 3 200,00€* each 6 sqm): .......

An invoice will be sent to you at the mentioned address.

Please fill out the invoice form

* +20% French VAT

On behalf of the Company, I consent and undertake to comply with the exhibition rules and
my obligations to exhibit from the moment I sign this contract.

Signature & Company Stamp:

Disclaimer: as from the normal printing delays, in the summer period, the organisers cannot guarantee that the full visibility, as
described in the packages will be available for bookings after 15 July. The organisers will make all efforts to propose acceptable
alternatives in case the normal service is not available anymore.

This form should be completed and returned as soon as possible to:

EPE Association:

Brigitte Sneyers ........................................ Carol Appelmans ........................................

Secretary General ........................................ Exhibition Manager .................................

c/o VUB – IrW – ETEC ..................................... c/o VUB – IrW – ETEC .............................
Pleinlaan 2 .................................................. Pleinlaan 2 ..................................................

B-1050 Brussels .......................................... B-1050 Brussels ........................................

Phone: +32 2 629 28 20 ................................ Phone: +32 2 629 28 19 ..............................

Fax: +32 2 629 36 20 ..................................... Fax: +32 2 629 36 20 .....................................

E-mail: bsneyers@vub.ac.be ........................ E-mail: carol.appelmans@vub.be ..............
Invoice form for sponsor/exhibition application

Company: ........................................................................................................................................

VAT number: ..................................................................................................................................

Purchase order number: ....................................................................................................................

(can be sent later, but then please inform us – if it is not necessary to mention an order number on
the invoice, please inform us)

Invoice address:

Company: ........................................................................................................................................

Address: .........................................................................................................................................

....................................................................................................................................................

Zip Code: ............................................. City: .................................................................

Country: ........................................................................................................................................

Invoice sent to address (if different from invoice address):

Company: ........................................................................................................................................

Name: ............................................................................................................................................

Dept: ...............................................................................................................................................

Address: ........................................................................................................................................

....................................................................................................................................................

Zip Code: ............................................. City: .................................................................

Country: ........................................................................................................................................

This form should be completed and returned as soon as possible to:

<table>
<thead>
<tr>
<th>EPE Association:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Brigitte Sneyers</td>
<td>Carol Appelmans</td>
</tr>
<tr>
<td>Secretary General</td>
<td>Exhibition Manager</td>
</tr>
<tr>
<td>c/o VUB – IrW – ETEC</td>
<td>c/o VUB – IrW – ETEC</td>
</tr>
<tr>
<td>Pleinlaan 2</td>
<td>Pleinlaan 2</td>
</tr>
<tr>
<td>B-1050 Brussels</td>
<td>B-1050 Brussels</td>
</tr>
<tr>
<td>Phone: +32 2 629 28 20</td>
<td>Phone: +32 2 629 28 19</td>
</tr>
<tr>
<td>Fax: +32 2 629 36 20</td>
<td>Fax: +32 2 629 36 20</td>
</tr>
<tr>
<td>E-mail: <a href="mailto:bsneyers@vub.ac.be">bsneyers@vub.ac.be</a></td>
<td>E-mail: <a href="mailto:carol.appelmans@vub.be">carol.appelmans@vub.be</a></td>
</tr>
</tbody>
</table>
Order form for advertisement order:

Contact Person: ..........................................................................................................................

Company: .................................................................................................................................

Address: ..................................................................................................................................

Zip Code: ...................... City: .................................................................................................

Country: ....................................................................................................................................

Tel: ...........................................................................................................................................

E-Mail: ......................................................................................................................................

Order:

<table>
<thead>
<tr>
<th>Medium</th>
<th>Type</th>
<th>Price (VAT excl.)</th>
<th>Quantity</th>
</tr>
</thead>
<tbody>
<tr>
<td>EPE Newsletter</td>
<td>Banner ...........................................</td>
<td>550,00 €</td>
<td>...</td>
</tr>
<tr>
<td>EPE Newsletter</td>
<td>Half page .......................................</td>
<td>1000,00 €</td>
<td>...</td>
</tr>
<tr>
<td>Final programme</td>
<td>Full page - full colours ....................</td>
<td>2000,00 €</td>
<td>...</td>
</tr>
<tr>
<td>Final programme</td>
<td>Full page - B&amp;W ...............................</td>
<td>1000,00 €</td>
<td>...</td>
</tr>
<tr>
<td>USB stick</td>
<td>Insert ...........................................</td>
<td>1000,00 €</td>
<td>...</td>
</tr>
<tr>
<td>USB stick</td>
<td>Logo on opening window + insert ...........</td>
<td>2000,00 €</td>
<td>...</td>
</tr>
</tbody>
</table>

An invoice will be sent to you at the mentioned address: Please fill out the invoice form

Signature & Company Stamp:

This form should be completed and returned as soon as possible to:

**EPE Association:**

Brigitte Sneyers | Carol Appelmans  
Secretary General | Exhibition Manager  
c/o VUB – IrW – ETEC | c/o VUB – IrW – ETEC  
Pleinlaan 2 | Pleinlaan 2  
B-1050 Brussels | B-1050 Brussels  
Phone: +32 2 629 28 20 | Phone: +32 2 629 28 19  
Fax: +32 2 629 36 20 | Fax: +32 2 629 36 20  
E-mail: bsneyers@vub.ac.be | E-mail: carol.appelmans@vub.be
Invoice form for advertisement order:

Company: ........................................................................................................................................

VAT number: ....................................................................................................................................

Purchase order number: ....................................................................................................................

(\textit{Can be sent later, but then please inform us – if it is not necessary to mention an order number on the invoice, please inform us}).

\textbf{Invoice address:}

Company: ........................................................................................................................................

Address: ...........................................................................................................................................

..........................................................................................................................................................

Zip Code: ............... City: ..................................................................................................................

Country: ...........................................................................................................................................

\textbf{Invoice sent to address (if different from invoice address):}

Company: ........................................................................................................................................

Name: ...............................................................................................................................................

Dept: ..................................................................................................................................................

Address: ...........................................................................................................................................

..........................................................................................................................................................

Zip Code: ............... City: ..................................................................................................................

Country: ...........................................................................................................................................

This form should be completed and returned as soon as possible to:

\begin{center}
\begin{tabular}{ll}
\textbf{EPE Association:} & \\
Brigitte Sneyers & Carol Appelmans \\
\textit{Secretary General} & \textit{Exhibition Manager} \\
c/o VUB – IrW – ETEC & c/o VUB – IrW – ETEC \\
Pleinlaan 2 & Pleinlaan 2 \\
B-1050 Brussels & B-1050 Brussels \\
Phone: +32 2 629 28 20 & Phone: +32 2 629 28 19 \\
Fax: +32 2 629 36 20 & Fax: +32 2 629 36 20 \\
E-mail: bsneyers@vub.ac.be & E-mail: carol.appelmans@vub.be \\
\end{tabular}
\end{center}
See you in Lyon
EPE’20
ECCE Europe!